UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN

> *"RevenueVision® is giving us the data insight we need to achieve our goals around sustainability and being a good steward of university resources. With RevenueVision®, we are able to see granular trends, utilization, and sales today to support the optimal growth of dining services infrastructure."*
> **– DAWN AUBREY, Associate Director of Housing for Dining Services**

SNAPSHOT

UIUC University Dining is an award-winning program that is nationally recognized for global cuisine, sustainability, farm to table, inclusive solutions, and providing student education to elevate the dining experience. Dining Services at The University of Illinois, as a Big Ten Institution, has also received numerous awards for sustainability, nutrition, menus, events and its dining app.

$1.47 MILLION
SAVINGS IN FOOD COSTS

9%
SAVINGS IN STUDENT LABOR EXPENSE

2,400
HOURS OF STAFF TIME SAVED ON AUDITS

Dining at the **UNIVERSITY OF ILLINOIS** is a **$53 million entity**, serving 40,000 meals per day through its **35** individual dining entities, operated by over 1,800 employees. UIUC became a RevenueVision® user in the fall of 2016. RevenueVision® was selected to support several key initiatives surrounding proper stewardship over university resources and sustainability.

CHALLENGES

- Lack of timely visibility into food and labor cost metrics
- Inability to easily correlate and trend various dining metrics
- Merging data from multiple and disparate systems was extremely labor intensive
- Supporting outside audits required a significant level of senior staff time

RESULTS

- Using the RevenueVision® business intelligence tool to provide trending and data analysis, UIUC is working toward a multi-step goal of reducing overall food cost by 9% by 2020, resulting in a savings of **$1.47 million.**
- RevenueVision® supports detailed analysis of staffing levels relative to dining location traffic patterns and sales. Through this detailed analysis and reporting, dining services is also projecting a 9% or **$540,000** reduction in student labor expense by 2020.
- Because RevenueVision® is the repository for all contracts, supporting documentation, financial transactions, and payments, UIUC now provides auditors direct access to all information from a single solution. The result was a savings of over **2,400** person-hours of senior staff time spent supporting audits.