

## FOR IMMEDIATE RELEASE

Tom Strange, President & CEO  
The Solution Design Group, Inc.  
Phone: (407) 792-1236  
Fax: (540) 349-3397  
Email: [Tom.Strange@TheSolutionDesignGroup.com](mailto:Tom.Strange@TheSolutionDesignGroup.com)  
Website: [www.TheSolutionDesignGroup.com](http://www.TheSolutionDesignGroup.com)

### Valencia College Implements RevenueVision®

**Orlando, FL – December 19, 2014 -- The Solution Design Group, Inc. (SDG)**, is pleased to announce that the **Valencia College** has implemented SDG's RevenueVision solution for contract and revenue management.

"We are extremely pleased that Valencia College has joined the RevenueVision family of subscribers," stated SDG President and CEO, Tom Strange, "As one of the largest and most respected community colleges in the nation, Valencia College is a welcome addition to our ever expanding portfolio of colleges and universities. Valencia's selection of RevenueVision is a testament to our commitment to provide the best possible solutions for both four year and two year institutions."

Valencia College is using RevenueVision to manage all of its contracts and vendors in order to help optimize its contract management and compliance efforts, maximize revenues, and improve its operational efficiency.

"Valencia College is very excited that we have subscribed to RevenueVision for contract management. RevenueVision will allow Valencia to be more effective and efficient in our contract management processes and procedures across all departments at the College. Our initial goal was tracking of revenue contracts and payments; however, since our initial conversation with The Solution Design Group, we found that we could use the system to track all contracts across the College with every department being able to view the contracts. RevenueVision has given us the ability to track all contracts and be transparent with them throughout the college," stated Sherri Dixon, Valencia College, Assistant Vice President, Budget and Auxiliary Services.

#### **About RevenueVision®**

RevenueVision® is a web based "software as a service" solution that has been designed and developed specifically for the higher education community to optimize the management of auxiliary enterprise relationships. It allows colleges and universities to pro-actively track sales, revenues and expenses from each contract or self-operated facility in such a manner that allows them to maximize revenues. RevenueVision® is available on a monthly or annual subscription basis directly from SDG. Subscriptions include all hardware and software located in SSAE-16 certified data centers, unlimited telephone support, all upgrades and patches, and all system administration services. Subscribers only need a browser and a connection to the Internet for access.

#### **About Valencia College**

Valencia is a public state college in the Orlando, Florida area that serves more than 55,000 students, making it the third largest community college in the state. The College was recently named the best community college in the nation as the inaugural winner of the Aspen Prize for Community College excellence, and was also ranked first in the United States for number of associates degrees awarded each year.

#### **About The Solution Design Group, Inc. (SDG)**

SDG is a software development firm that focuses on serving the public sector and higher education communities. SDG's offices are in the Washington, DC area and Orlando, Florida. ([www.thesolutiondesigngroup.com](http://www.thesolutiondesigngroup.com))

-END