

## FOR IMMEDIATE RELEASE

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### Southern Polytechnic State University selects RevenueVision®

**Orlando, FL – February 6, 2013** — **The Solution Design Group, Inc. (SDG)**, is pleased to announce that **Southern Polytechnic State University** has deployed SDG's RevenueVision® solution for contract and revenue management of auxiliary services.

"We are extremely pleased to add Southern Polytechnic State University to our expanding list of RevenueVision® subscribers. RevenueVision® will be used to help SPSU reach its key strategic objectives including identifying and developing additional sources of revenue and cost savings to support the University's mission." stated SDG President and CEO, Tom Strange.

"It is great to partner with someone who understands where we are coming from and can help us achieve our goals and The Solution Design Group has done just that. RevenueVision® will allow us to better manage our various contracted services and allow us to better report back to the University the value of each service. We also like the alert feature to help keep us on track to meet the time commitments we have set in the system. The system is user friendly and the training has been both flexible and very tailored to our specific needs," stated Loren Sumerlin, SPSU's Assistant Director of Operations for Campus Services.

RevenueVision® is a web based "software as a service" solution that has been designed and developed specifically for the higher education community to optimize the management of auxiliary enterprise relationships. It allows colleges and universities to pro-actively track revenues and expenses from each contract or self-operated facility in such a manner that allows them to maximize revenues. RevenueVision® is available on a monthly or annual subscription basis directly from SDG. Subscriptions include all hardware and software located in SSAE-16 certified data centers, unlimited telephone support, all upgrades and patches, and all system administration services. Subscribers only need a browser and a connection to the Internet for access.

**About The Solution Design Group, Inc. (SDG)** - SDG is a software development and information technology consulting firm that focuses on serving the public sector and higher education communities. The principals of SDG have over 75 years of collective experience serving public sector and higher education customers and have provided software or services for nearly 100 different clients around the world. SDG's offices are in the Washington, DC area and Orlando, Florida. ([www.thesolutiondesigngroup.com](http://www.thesolutiondesigngroup.com))

**About Southern Polytechnic State University** – SPSU, located in Marietta, Georgia, is Georgia's technology university and boasts 5,500 students representing 36 states and 64 countries. Founded in 1948, the university has earned an exceptional academic reputation and offers degrees in the liberal arts, sciences, education, computing, business, engineering technology, engineering, and architecture.

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