

FOR IMMEDIATE RELEASE

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Norfolk State University Selects RevenueVision®

Orlando, FL May 5, 2017 -- The Solution Design Group, Inc. (SDG), is pleased to announce that **Norfolk State University** has selected SDG's RevenueVision® solution, to streamline overall management and optimize performance for its Auxiliary Services.

Norfolk State's office of Auxiliary Services will use RevenueVision® to centralize and manage vendor contracts for, dining, bookstore, laundry, licensing, snack and beverage vending and copier/printing. For all of these agreements, RevenueVision® will be used to validate commissions, track machine assets and repairs, track key contract dates and deliverables via alerts, and analyze operational performance.

According to Davida Harrell-Williams, Director of Auxiliary Business, "RevenueVision® is the right tool for our campus to move out of manual management of contracts in Excel and to now be able have one place to streamline contract management and enhance operational visibility across all auxiliary services. Once we've wrapped our arms around Auxiliaries, we see the application for RevenueVision® to expand into other departments at Norfolk State, such as Procurement, Grants and Contracts, and Facilities"

"We are very pleased to add Norfolk State to our expanding list of valued clients. As the role of auxiliary operations continues to grow in public universities, it is more important than ever for directors to be able to optimize operations. RevenueVision® is a key element in helping Norfolk State to insure contractual compliance and operational success. Finally, Norfolk State is a recent example demonstrating our rapid On-Boarding process. RevenueVision® was fully operational within just a few short weeks of the kick-off call." stated Tom Strange, SDG President and CEO.

About Norfolk State

Norfolk State University (NSU) is a public, urban, four-year, coeducational, comprehensive university located in Norfolk, Virginia. Norfolk State University was founded in 1935. The University, brought to life in the midst of the Great Depression, provided a setting in which the youth of the region could give expression to their hopes and aspirations. The University has eight academic colleges/schools and 49 degree programs that operate on one campus and today enrolls 5,421 students. Norfolk State University is accredited by the Commission on Colleges of the Southern Association of Colleges and Schools to award the associate, baccalaureate, masters and doctoral degrees.

About RevenueVision®

RevenueVision® is a web based "software as a service" solution that has been designed and developed specifically for the higher education community, to optimize the performance of auxiliary and other business enterprise operations. Whether contracted out or self-op, RevenueVision® is a centralized operational management tool that allows users to consolidate all metrics and associated documents into one solution; such as terms, expirations, deliverables, budgets, P&Ls, amortization schedules and more. Its analytics tool provides powerful business intelligence through its ability to create dashboards and other graphics, manage KPIs, and monitor granular trending and comparative analysis.

About The Solution Design Group, Inc. (SDG)

SDG is a software development firm that focuses on serving the public sector and higher education communities. SDG's offices are in the Washington, DC area and Orlando, Florida. (www.thesolutiondesigngroup.com)

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