

## FOR IMMEDIATE RELEASE

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## RevenueVision® Operational At Coppin State University

**Warrenton, VA – June, 30 2014 -- The Solution Design Group, Inc. (SDG)**, is pleased to announce that **Coppin State University**, has completed its training, and is now fully operational in its use of SDG's RevenueVision® solution for contract and revenue management of auxiliary services.

"We are very pleased to add Coppin State to our expanding list of RevenueVision® subscribers. One of Coppin State's strategic goals is to strengthen institutional infrastructure. RevenueVision® helps to address this goal by promoting best practices in contract management and improving operational efficiency," stated SDG President and CEO, Tom Strange.

Coppin State is utilizing RevenueVision® to track its contracts with service providers and to measure the performance of its auxiliary operations.

"We expect RevenueVision to improve our contract management capabilities immediately. It appears to be very user friendly and efficient. The support that we have received from The Solution Design Group has been awesome. I believe this system will have a tremendous impact on the way we track our business activities," said Coppin State Director of Auxiliary Services, Jesse Batten.

### **About RevenueVision®**

RevenueVision® is a web based "software as a service" solution that has been designed and developed specifically for the higher education community to optimize the management of auxiliary enterprise relationships. It allows colleges and universities to pro-actively track sales, revenues and expenses from each contract or self-operated facility in such a manner that allows them to maximize revenues. RevenueVision® is available on a monthly or annual subscription basis directly from SDG. Subscriptions include all hardware and software located in SSAE-16 certified data centers, unlimited telephone support, all upgrades and patches, and all system administration services. Subscribers only need a browser and a connection to the Internet for access.

### **About The Solution Design Group, Inc. (SDG)**

SDG is a software development firm that focuses on serving the public sector and higher education communities. SDG's offices are in the Washington, DC area and Orlando, Florida. ([www.thesolutiondesigngroup.com](http://www.thesolutiondesigngroup.com))

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